

Hospice Financial & Compliance Academy



October 10-11, 2016

Presented by:



Medicare Enrollment, Cost Reporting and Reimbursement
Enter New Era.

San Antonio Hyatt Regency Riverwalk

TOPICS INCLUDE

**PRACTICAL TIPS AND ILLUSTRATIVE EXAMPLES
FOR ADDRESSING DIFFICULT COST REPORTING
ASPECTS**

**MEDICARE ENROLLMENT CHANGES,
REVALIDATION, MEDICARE OVERPAYMENTS,
AND RECOGNITION OF CRITICAL REPORTING**

**COPING WITH HOSPICE REIMBURSEMENT
CHANGES**

HOSPICE CAP MANAGEMENT AND REPORTING

**PIP REIMBURSEMENTS, INCLUDING CHANGES
RESULTING FROM REIMBURSEMENT CHANGES**

**SPECIAL SESSION – HOSPICE COST REPORTING
FOR PROVIDER-BASED HOSPICES**





The Health Group, LLC was formed on August 1, 2010 by William T. (Ted) Cuppett, CPA formerly a Member and Home Health/Hospice Niche Leader with Dixon Hughes, PLLC. Additional information on The Health Group, LLC is available at www.healthgroup.com. Ted and other professionals at The Health Group, LLC have been providing quality education to healthcare providers, CPAs and consultants to healthcare providers since 1993. The Health Group, LLC provides educational programs relating to Financial Management for healthcare providers and their financial advisors. These programs are the most comprehensive of their type offered. The programs are continually modified and are enhanced based on the needs expressed by conference attendees. They are designed to provide focus on issues of importance, including, interactive discussion on topics intended to enhance the benefits to the attendees.

General Information

CONTINUING PROFESSIONAL EDUCATION



The Health Group, LLC is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State Boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of Sponsors through its website: www.learningmarket.org.

CONFERENCE CANCELLATIONS

The Health Group, LLC reserves the right to cancel any program due to circumstances that might arise. If such were to occur, all registration fees for that program would be refunded, however, any cancellation by an attendee must be received 15 days prior to the conference in order to receive a refund. Any cancellation received after that date will not be refunded. An administrative fee of \$50 is charged on all cancellations.

HOTEL RESERVATIONS

Special rates have been secured with the San Antonio Hyatt Regency Riverwalk; however, to secure these rates you must inform the hotel that you are attending the Health Group, LLC program (Hospice Financial and Compliance) when making reservations. Make your reservations online at <https://aws.passkey.com/event/14830910/owner/3217/home> or contact the hotel at (210) 222-1234 for reservations. If you have any difficulty please contact us.

REGISTRATION INFORMATION

Registration is \$525 for the two-day. Register by August 15, 2016 and save \$50. Additional attendees save \$50 on the two-day programs from the amount otherwise paid. Fees include all materials, buffet breakfast, buffet lunch, and refreshments on October 10-11, 2016.

COMPLAINTS OR PROBLEMS

If any issues arise needing addressed (complaints, problems, or other issues, do not hesitate to contact William T. ("Ted") Cuppett at (304) 241-1261 or ted.cuppett@healthgroup.com. It is our intent to provide quality education programs.

PROGRAM

MEDICARE ENROLLMENT CHANGES, REVALIDATION, MEDICARE OVERPAYMENTS, AND RECOGNITION OF CRITICAL REPORTING

CMS has released proposed rules regarding substantial changes in your Medicare Enrollment information on file, including disclosures of affiliations. Under the proposed rules, CMS would have significantly expanded powers to deny a new enrollment and revocation of billing privileges. The proposed rules coincide with round 2 of the revalidation process. This program will:

- Provide attendees with critical information regarding the proposed rules (hopefully finalized by the date of the program) and methods for securing the information needed to comply
- Enable attendees to appropriately complete the upcoming revalidation
- Enable attendees to identify those circumstances requiring an update to Medicare enrollment information
- Inform attendees regarding the process of billing privilege revocation and remedies if such a revocation would occur

Program hours are from 9:00 am through 12:00 pm on Monday, October 10, 2016.

Speakers: William T. Cuppett, CPA and Anne Novick Branan (legal counsel)

CPE: 3 CPE credits (Specialized Knowledge & Applications)

Delivery Method: Group-Live

Program Level: Basic

Prerequisite: None

Advance Preparation: None



COPING WITH HOSPICE REIMBURSEMENT CHANGES

Hospice providers began receiving modified hospice reimbursement on January 1, 2016. This program is intended to accomplish the following:

- Provide attendees with an understanding of the modified reimbursement system
- Enable attendees to recognize how current billing and accounting systems address reimbursement and what is necessary to appropriately report revenue and receivables
- Provide attendees with an understanding of the segregation of revenues required for cost reporting purposes
- Enable attendees to develop appropriate revenue budgets and analyze actual revenues against those budgeted

Program hours are from 1:00 am to 2:15 pm on October 10, 2016.

Speaker: William T. Cuppett, CPA
CPE: 1.5 CPE credits (Accounting)
Delivery Method: Group-Live
Program Level: Basic
Prerequisite: None **Advance Preparation:** None

HOSPICE CAP MANAGEMENT AND REPORTING

Over 10% of all hospices are experiencing reimbursements in excess of the hospice aggregate payment limitation ("CAP"). Inasmuch as hospices are now required to self-report CAP liabilities and calculations are updated for three (3) years from the date of the initial CAP liability notice, management of the CAP is increasingly important. This session is important for all hospices as more hospices are expected to exceed the CAP going forward and the change in reimbursement methodology may influence this liability. Specifically the program is intended to:

- Provide attendees with an enhanced understanding of the CAP computation and recalculation
- Enable attendees to understanding the self-report and associated requirements
- Illustrate to attendees how the recalculation process works, why liabilities increase with time, and better estimate their ultimate liabilities
- Provide attendees with illustrative accounting and financial statement disclosures relating to CAP liabilities

Program hours are from 2:30 pm to 3:45 pm on October 10, 2016.

Speaker: William T. Cuppett, CPA
CPE: 1.5 CPE Credits (Accounting)
Delivery Method: Group-Live
Program Level: Basic
Prerequisite: None
Advanced preparation: None

PRACTICAL TIPS AND ILLUSTRATIVE EXAMPLES FOR ADDRESSING DIFFICULT COST REPORTING ASPECTS

Most hospices will have submitted one cost report on the new Hospice Cost & Data Report at the date of the program. This program will focus on those areas where hospices have difficulty in securing the required information and reporting this information on the new report. Specifically, the program will focus on:

- Providing attendees with examples of enhancements to accounting records that improve the entire cost reporting process and enhance the quality of the cost report submission
- Illustrating how an appropriate cost report submission can modify information to meet required financial and statistical information
- Enabling attendees to quickly review their cost report submission for reasonableness and general quality (checklist provided to attendees)
- Assisting attendees to accumulate information appropriately in those areas where experience reflects a lack of quality
- Provide attendees examples of how difficult transactions are addressed in the cost report submission, i.e. related party transactions, home offices, residential and inpatient units, and others

Program hours are from 9:00 am to 2:15 pm on October 11, 2016.

Speakers: William T. Cuppett, CPA and Christy Conaway

CPE: 4.5 CPE Credits (Accounting)

Delivery Method: Group-Live

Program Level: Basic

Prerequisite: None

Advanced preparation: None



CONCURRENT SESSIONS (2:30 pm – 3:45 pm; October 11, 2016)

PIP REIMBURSEMENTS, INCLUDING CHANGES RESULTING FROM REIMBURSEMENT CHANGES

Many hospices are receiving Medicare payments on the periodic interim payment method. This program is intended to assist providers already on PIP to enhance their understanding and management of PIP as well as provide a thorough introduction and assessment to those hospices not receiving PIP payments. Specific objectives are:

- Provide attendees with background of PIP reimbursement, including the advantages and disadvantages of the program
- Enable attendees to prepare and file interim, year-end and budget filings required
- Demonstrate various PIP reconciliation techniques to ensure an understanding of amounts owed to/from the hospice
- Provide guidance on follow-up regarding final payments due/owing under PIP

Speaker: William T. Cuppett, CPA

CPE: 1.5 CPE credits (Accounting 1.0 CPE credit, Specialized Knowledge & Applications .5 CPE credit)

Delivery Method: Group-Live

Program Level: Basic

Prerequisite: None

Advance Preparation: None

SPECIAL SESSION – HOSPICE COST REPORTING FOR PROVIDER-BASED HOSPICES

Approximately 12% of all hospices are home health agency-based hospices. These home health agencies are required to complete the new Hospice cost reporting forms (same as freestanding hospices) effective for cost reporting years beginning on or after October 1, 2015. This session is intended for those home health agencies subject to the new reporting requirements. The program will specifically:

- Provide attendees with an understanding of the new requirements for financial and statistical information
- Provide attendees with an understanding of how the new hospice forms impact the entire cost report submission.
- Enable attendees to accumulate required information
- Enable attendees to work closely with external cost report preparers to ensure an acceptable cost report submission

Speaker: Christy Conaway

CPE: 1.5 CPE Credits (Accounting)

Delivery Method: Group-Live

Program Level: Basic

Prerequisite: Morning Program

Advanced preparation: None

Ted Cuppett



Ted Cuppett has over 30 years of experience serving clients. He was the Hospice/Home Health Niche Leader for the Dixon-Hughes, PLLC from 2001 until August 2010 and serves all types of healthcare clients, providing a vast array of accounting, auditing, tax and consulting services. Clients served include hospitals, nursing homes, hospices, home health agencies, physicians and clinics, and others. His experience with healthcare providers includes auditing, strategic and organizational planning, corporate compliance, reimbursement, litigation support, mergers and acquisitions, and tax filings for taxable and tax-exempt entities. Ted is a frequent speaker for national and state healthcare organizations and frequently authors on healthcare financial matters. He served on the AICPA "Healthcare Expert Panel" and the "Healthcare Audit and Accounting Guide Revision Task Force". He is a previous member of the AICPA MCS Executive Committee, MCS Practice Standards Subcommittee, and numerous healthcare committees and task forces of the AICPA. Ted currently maintains memberships in numerous organizations including the AICPA and American Health Lawyers Association.

Christy Conaway



Christy Conaway has over 15 years of experience in public accounting. Her primary focus at the firm is serving healthcare clients, including hospitals, nursing homes, RHC/FQHCS, home health agencies and hospices. During the past 10 years, Christy has principally provided cost reporting and related services and has become a frequent speaker on these subjects. Other experience includes nonprofit tax return preparation and financial statement audits and compilations. Her experience with a variety of healthcare providers and services to those providers enhances all the services with which she is associated and provides substantial benefit to attendees at education programs. Christy is a member of numerous professional organizations including the AICPA and American Health Lawyers Association.

Anne Novick Branam



Anne Branam is Of Counsel in the Fort Lauderdale office of Broad and Cassell. She is certified in Healthcare Compliance (CHC) by the Compliance Certification Board of the Health Care Compliance Association. The CHC designation reflects a professional level of competence and experience in compliance processes sufficient to assist healthcare business organizations. Ms. Branam advises national health care providers in such areas as reimbursement and fraud and abuse under the Medicare and Medicaid programs, as well as creating solutions for her clients in administrative, regulatory and corporate matters relating to the delivery of health care goods and services. She has helped health care providers navigate the complex state and federal regulatory environment affecting acquisitions and contractual relationships, for home care providers and senior living facilities. She brings a unique perspective to her representation of health care clients because of her 10-year experience as a health care professional prior to becoming an attorney.

Registration Information

To register, remit payment and this completed registration form to The Health Group, LLC, 6220 Mid-Atlantic Drive, Morgantown, WV 26508, fax to (304) 241-1265 with credit card information, or email with credit card information to conference@healthgroup.com. **On-site registration will not be accepted.**

Name of Attendee (as it should appear on badge)	E-Mail	Cost of Program

Organization _____ Name _____ Telephone _____

Address _____

City _____ State _____ Zip _____

Please fill in amount enclosed:

Registration fee(s) \$ _____ Check enclosed Bill my credit card

Visa Card # _____ Master Card # _____

Name of Cardholder _____ Exp. Date _____

Signature of Cardholder _____ Date _____

Sorry – We cannot accept American Express or Discover