2026 HOSPICE FINANCIAL & COMPLIANCE MANAGEMENT CONFERENCE

October 1-2, 2026
Paris Las Vegas

The Health Group

Recent and Upcoming Compliance Activities Directed at Fraud and Abuse Make This Program Increasingly Important

Registration Now Available
See You in Las Vegas

PROGRAM INTRODUCTION

The Health Group, LLC is excited about revisiting Las Vegas for the 2026 Hospice Financial & Compliance Management Conference. The networking opportunities, coupled with the ability to react to the educational needs of attendees, make live programming so much more beneficial than webinars and other forms of distance education. We limit attendance at our programs to further enhance the benefits of the program.

The 2026 program will provide significant focus on managing financial issues, governmental fraud and abuse initiatives, and provider compliance changes, both current and proposed. 2026 has already seen significant activity in attempts to reduce fraud and abuse within the hospice industry. This program is, as always, the most comprehensive hospice fiscal management program available.

The 2026 program, like past programs, is not directed to just fiscal management and accounting staff, but also others desiring a greater financial understanding of keys to hospice financial success including administrative personnel, outside consultants, and clinical management personnel. We encourage your early registration; consistent with prior programs, space is limited to provide the maximum interaction with and between attendees. We hope you will be part of this event and look forward to seeing you in Las Vegas.

ABOUT THE HEALTH GROUP, LLC

The Health Group, LLC was formed in 2010. The professionals at The Health Group, LLC have provided quality financial and consulting services to healthcare providers for many years, as part of The Health Group, LLC, and previous associations, and have provided quality educational programming since 1993. On August 1, 2018, The Health Group, LLC affiliated with Gray, Griffith & Mays – Morgantown, PLLC to enhance audit, tax, and accounting services to healthcare clients. Currently, The Health Group, LLC serves healthcare clients in forty-four states and Puerto Rico, including several hundred hospices.

GENERAL PROGRAM INFORMATION

REGISTRATION – Registration is $795 for the two-day program. Register by July 31, 2026, and save $100 ($695). Additional attendees from the same organization save an additional $50 from published rates ($645 for early registration and $745 thereafter). Registration includes all materials, full buffet breakfast and lunch, as well as continuous refreshments, on both days of the program.

CONFERENCE CANCELLATIONS – The Health Group, LLC reserves the right to cancel any program due to circumstances that might arise. If such were to occur, all registration fees would be refunded; however, any cancellation by an attendee must be received by September 15, 2026, to receive a refund. Any cancellation received after that date will not be refunded, but fees may be applied to a future program.

HOTEL RESERVATIONS – Special rates have been secured with the Paris Las Vegas; however, to secure these rates, call (877) 603-4389 and inform the hotel that you are attending **"The Health Group Program"** or, more conveniently, secure your room online **here**. Special rates have been secured for the nights of September 29-30, 2026 and October 1-3, 2026.

SPACE IS LIMITED – Programs offered by The Health Group, LLC accept a limited number of attendees to ensure the quality of the program and the best networking opportunities possible. We encourage you to register early.

GENERAL PROGRAM INFORMATION (continued)

The Health Group, LLC is a registered sponsor with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State Boards of Accountancy have the final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of Sponsors through its website **here**.

Attendees can qualify for up to fourteen (14) hours of continuing professional education.

COMPLAINTS OR PROBLEMS – If any issues arise that need addressed (complaints, problems, or other issues), do not hesitate to contact us at (304) 241-1261 or **contact@healthgroup.com**. It is our intent to provide you with educational programs that meet or exceed your expectations.

THE PROGRAM

Thursday – October 1, 2026

Buffet breakfast and registration: 8:00 a.m. – 9:00 a.m.
Educational programming:

- The Current State, Opportunities, and Concerns for the Hospice Industry
  9:00 a.m. – 10:15 a.m. (1.5 hours CPE)
- Identification of Payment and Integrity Changes; Current, Planned, and Anticipated
  10:20 a.m. – 12:00 p.m. (2.0 hours CPE)

Lunch buffet: 12:00 p.m. – 1:00 p.m.
Educational programming:

- Medicare Enrollment Issues, Legal Perspective; Reactive and Proactive Reporting and Response
  1:00 p.m. – 2:40 p.m. (2 hours CPE)
- Hospice PEPPER Report Analysis
  2:45 – 4:00 p.m. (1.5 hours CPE)

Networking Reception: 4:15 p.m. – 5:15 p.m. (location and details to be determined)

Friday – October 2, 2026

Buffet breakfast: 8:00 a.m. – 9:00 a.m.
Educational programming:

- SSVI: The Impact of the Data
  9:00 a.m. – 10:15 a.m. (1.5 hours CPE)
- Hospice Risk Q&A; All Things Considered
  10:20 a.m. – 12:00 p.m. (2.0 hours CPE)

Lunch buffet: 12:00 p.m. – 1:00 p.m.
Educational programming:

- Hospice CAP – Understanding Applications, Follow-Up, and Unique Circumstances with Case Studies
  1:00 p.m. – 2:15 p.m. (1.5 hours CPE)
- Cost Reporting; Keys to Accurate Reporting; Special Discussion on Multi-Provider and Multi-Service Reporting
  2:30 p.m. – 4:10 p.m. (2.0 hours CPE)

THE PROGRAM (CONTINUED)

The Current State, Opportunities, and Concerns for the Hospice Industry - This program will focus on the current conditions of the Hospice industry as well as the many opportunities available to strategic providers. 2026 and 2027 will provide many issues requiring continuous attention by hospice providers. Attendees will be provided with examples of how hospice providers (proprietary and tax-exempt) are looking to modify and expand services to meet future patient needs as well as organizational changes to better secure financial viability in the future.

Identification of Payment and Integrity Changes; Current, Planned, and Anticipated – The program will focus on current payment mechanisms as well as the underlying aspects for determining hospice payments for services. Attendees will also be provided with information concerning reimbursement and program integrity initiatives. Program and financial integrity are critical to continued ability to operate and be successful.

Medicare Enrollment Issues, Legal Perspective; Reactive and Proactive Reporting and Response - Significant emphasis is being given to identifying fraud and abuse both nationally and on a state basis. These governmental efforts have resulted in significant numbers of revocations to both Medicare billing privileges and Medicare provider enrollment. More often, hospices must turn to legal advice to deal with many aspects of enrollment as well as responding to such revocations. This session is intended to provide attendees with critical direction regarding enrollment reporting as well as responding to actions that may be taken by governmental agencies.

Hospice PEPPER Report Analysis – The Hospice PEPPER Report provides comparative data that identifies potential outlier patterns in Medicare billing and utilization practices. This report is used as a compliance and quality improvement tool to help agencies monitor performance, identify areas of risk, and ensure services are delivered in accordance with Medicare regulations and best practices. Analysis of PEPPER data supports proactive monitoring of key target areas and guides corrective actions to reduce compliance risk and improve patient outcomes. Key takeaways will be identification and analysis of data available; education provided to staff regarding findings; and implementing performance improvement.

THE PROGRAM (CONTINUED)

SSVI: The Impact of the Data - CMS has released SSVI data with the Hospice Proposed Rule for 2027 and this data can be very misleading and very impactful to hospices. This session will provide specific elements that are used in the data. The program will outline the two parts of the overall score - Non-Hospice Spending & Utilization. It will also analyze each component and discuss best practices for avoiding points in the calculation. Constant changes to hospice are occurring and providers do not want to be left in the dark. This session will define the specific elements used in calculating SSVI scores, outline the components for non-hospice spending, and detail best practices for having negative results in the SSVI scoring.

Hospice Risk Q&A: All Things Considered – This is the opportunity for attendees to pose questions of the speakers relating to compliance, claims review and audits, revocations, Medicare enrollment reporting, and operations concerns to the experienced speakers. This is intended to be a broad forum focusing on the numerous issues and demands facing hospice providers that threaten the hospice as well as providing hospices with future opportunities.

Hospice CAP – Understanding Applications, Follow-Up, and Unique Circumstances with Case Studies – Over 20% of all hospices are now exceeding the aggregate payment limitation (“CAP”) and state-administered hospice programs look to identify Medicaid CAP overpayments. Based on feedback from previous program attendees, this session will provide basics but also provide examples of methods available to better track and address CAP issues. Additionally, numerous case studies will be provided, based on actual experience, of unique situations and circumstances that hospices may confront.

Cost Reporting; Keys to Accurate Reporting; Special Discussion on Multi-Provider and Multi-Service Reporting - The financial records of a hospice must accumulate the information needed for preparing accurate cost reports; however, the organization itself determines many aspects of the cost report. Attendees will be provided information to assist them in developing and/or updating their records to meet these various financial reporting needs.

FACULTY

William T. ("Ted") Cuppett, CPA
ted.cuppett@healthgroup.com

Ted Cuppett has many years of experience serving healthcare clients. He was the Hospice/Home Health Niche Leader for Dixon-Hughes, PLLC from 2001 until August 2010 and serves all types of healthcare clients. His experience includes auditing, strategic planning, corporate compliance, reimbursement, litigation support, mergers and acquisitions, and tax filings. Ted is a frequent speaker for national and state healthcare organizations and authors on healthcare financial matters. He served on the AICPA "Healthcare Expert Panel", the "Healthcare Audit and Accounting Guide Revision Task Force", and numerous committees and task forces of the AICPA. Ted currently maintains memberships in numerous organizations including the AICPA and American Health Lawyers Association.

J. Ryan Lindsay, CPA, CHFP, CGMA
rlindsay@ggmcpa.net

Ryan Lindsay is a current Director at Gray, Griffith & Mays, a.c., and has over 20 years of experience in accounting, auditing, tax, and consulting services. Ryan is a graduate of West Virginia University with a Bachelor of Science degree in Business Administration- Accounting. He came to GGM after many years working in the Washington DC and Charleston WV areas at large regional firms. He currently focuses on attestation engagements, compliance, prospective financial statements, and strategic planning. A sizable portion of his practice is serving healthcare providers. Effective August 1, 2018, Ryan became a Director with The Health Group, LLC, focusing considerable time on the healthcare clients currently served by The Health Group, LLC in addition to the healthcare clients at Gray, Griffith & Mays, a.c. He is a member of the AICPA, Healthcare Financial Management Association, and West Virginia Society of CPAs.

FACULTY (CONTINUED)

Melinda A. Gaboury, COS-C
mgaboury@healthcareprovidersolutions.com

Melinda A. Gaboury is co-founder and Chief Executive Officer of Healthcare Provider Solutions, Inc. (HPS). HPS provides financial, reimbursement, billing, operational and clinical consulting to the home care and hospice industries. With more than 30 years in home care, Melinda has over 20 years of executive speaking and educating experience, including extensive day-to-day interaction with home care and hospice professionals. She routinely conducts Home Care and Hospice Reimbursement Workshops and speaks at state association meetings throughout the country. Melinda has profound experience in Medicare PPS training, billing, collections, case-mix calculations, chart reviews and due diligence.

Adam L. Royal
Adam.royal@huschblackwell.com

Adam L. Royal provides counsel to clients on issues covering virtually the entire spectrum of corporate and regulatory law in healthcare transactions. He is part of Husch Blackwell’s Hospice & Palliative Care Team and routinely provides advice to executives, compliance teams, and risk professionals to help achieve strategic goals through M&A, joint ventures, and other combinations. Adam advises both for-profit and nonprofit clients across corporate, transactional, and regulatory matters, including strategic reorganizations, acquisitions and combinations, formation and structuring of management services organizations, and corporate governance. He also advises on corporate and transactional matters including compliance with the 36-Month Rule, and Medicare conditions of participation. From start to finish, Adam helps clients through due diligence, preparation of transaction documents, licensing, and Medicare and Medicaid enrollments to help clients achieve their objectives.

FACULTY (CONTINUED)

Christy Conaway
christy.conaway@healthgroup.com

Christy Conaway is a manager with The Health Group, LLC. Her primary focus for over 25 years has been serving healthcare clients, including hospices, hospitals, nursing homes, RHC/FQHCs, and home health agencies. Christy principally provides cost reporting, CAP reporting, CMS 855 filings and related services. She is a frequent speaker on these subjects. Other experience includes nonprofit tax return preparation and financial statement audits and compilations. Christy is a member of numerous professional organizations including the American Health Lawyers Association (AHLA), Health Care Compliance Association (HCCA) and Home Care and Hospice Financial Management Association (HHFMA).

Amanda Makon
amanda.makon@healthgroup.com

Amanda Makon is a manager with The Health Group, LLC with over 20 years of experience in accounting. Her primary focus at the firm is serving hospice and home health agency clients. During the past twelve years with The Health Group, LLC, Amanda has principally provided cost reporting, CAP reporting, and reimbursement-related services. Other healthcare client experience includes accounting and financial statement services. Amanda is a member of numerous professional organizations including the Home Care and Hospice Financial Management Association (HHFMA), and Health Care Compliance Association (HCCA).

PROGRAM REGISTRATION

To register, remit payment and this completed registration form to The Health Group, LLC, 400 Fort Pierpont Drive, Suite 202, Morgantown, WV 26508, fax to (304) 241-1265 with credit card information, email with credit card information to conference@healthgroup.com, **or call us at (304) 241-1261.**

On-site registrations are not accepted. Registration on or before July 31, 2026, is $695 for the first individual and $645 for additional individuals from the same organization. After July 31, 2026, registration is $795 for the first individual and $745 for additional individuals from the same organization.

Name of Attendee (As it should appear on name badge)	**E-Mail**	**Cost of Program**
	Total:	**$**

Organization______________________________________ Telephone__________________________

Credit Card Billing Address ____

City ____ State_________________ Zip___________________

Please fill in amount enclosed:

Registration fee(s) $ _________________________ ☐ Check enclosed ☐ Bill my credit card

Visa Card # ________________________________ Master Card # ___________________________________

AMX# ____________________________________ Discover # _____________________________________

Name of Cardholder____ Exp. Date _______________

Signature of Cardholder ____ Date ___________________